

A Look Back And A Look Forward – Food & Beverage Trends Shaping Innovation



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Bottoms Up Non-Alc Beverages



Non-Alcoholic Facts & Figures

According to GlobalData, the **global non-alcoholic beer and cider** market will reach **\$11.6 billion by 2027**, growing roughly **16%**

Non-alcoholic spirits are forecast to **increase 36.7%** in value and reach **\$478.9 million by 2028**

According to Gallup:

- **U.S. alcohol consumption has fallen to 54%, a record low**
- **The belief that moderate drinking is bad for health increased to 53%, a new high**
- **Drinkers report drinking less and less frequently**

According to IWSR data, **Gen Z hasn't had alcohol in the past six months:**

- **63% in Japan**
- **54% in the U.S.**
- **44% in Canada**

NIQ data showed **non-alcoholic RTD spirits** grew **171%** in the past year



Gen Z Driving Sober Curious

Labeled the “**sober curious**,” Gen Z drinks **20% less alcohol** per capita than millennials did at their age, according to Berenberg Research

Attest’s survey discovered that **health concerns are a key factor in abstaining**, with **34% citing mental health** and **46% simply not being interested**

According to Suzy’s survey, **25% of Gen Z** are **drinking non-alcoholic alternatives** like mocktails or non-alcoholic beer **at least once a week** and **41% are consuming functional options** like kombucha

Zebra striping, the practice of **alternating between alcoholic and non-alcoholic drinks**, is trending as a way for Gen Z to **moderate alcoholic consumption**



Gen Z and Millennials

Type of Non-Alc Beverage	% of Gen Z and Millennials who have tried...
RTD Mocktails	43%
Non-Alc Cider	37%
Cannabis-Infused	33%
Alcohol-Free Beer	31%
Non-Alc Wine	28%

Source: Leger

According to Flavorsum, **Gen Z and Millennials are interested in:**

- Something **different than traditional soda or juice (57%)**
- A **lower-calorie/lower-sugar beverage (54%)**
- An **exciting beverage (48%)**
- A **non-alcoholic end-of-day drink (43%)**
- A **beverage with cocktail flavors (but no alcohol) (40%)**



Non-Alcoholic Beer

According to Heineken, the **global non-alc beer market** is worth **\$13.7 billion**

The **NA beer category** is up **22.2%** year-to-date

On-premise sales are up **26.4%** in **2025**, according to the Beer Institute

In **April 2023**, **45% of non-alcoholic beer consumers** in the U.S. were **Millennials**; by **April 2024**, that figure had risen to **61%**, according to IWSR data



Launched 1990
35% of U.S. consumers
are familiar with the brand



Launched in
2017 7% of all
Heineken brand
sales in the U.S.



Launched in 2021
10% of all
Guinness brand
sales in Ireland



No Alc Beer & Spirits



Gabyr



Easy Does It



Arkay Beverages



Beefeater



Mock One



NeQuila



St. Oak



Proliferation of Protein



Plenty of Protein

The **U.S. protein market** is estimated to grow from **\$6.8 billion in 2025** to **\$8.36 billion in 2030**, with a **CAGR of 4.21%**, according to Mordor Intelligence

77% of people are **actively trying to eat more protein**, according to Factor

Products with **15 or more grams of protein** have reached **\$4.9 billion in sales**, and **high protein categories** have seen **9.3% annual growth**, according to SPINS

According to SPINS, **protein remains a key category for innovation**

- **Whey and casein protein** products recorded a **120.4% increase**
- **Pea protein** products saw a **24% rise**
- Products combining **animal and plant protein sources** saw a significant **decline of 8.2%**



Consumer Attitudes & Behavior Towards Protein

The number of consumers trying to consume protein continues to rise

- **59% in 2022**
- **67% in 2023**
- **71% in 2024**

Women now account for 51% of consumers seeking to boost their protein intake, according to Euromonitor

- **1 in 3 U.S. consumers** has increased their protein intake over the past year
- A **high-protein diet** is the most common eating pattern (3rd year in a row)
- **Protein is the top nutrient** Americans are trying to consume (5th consecutive year)

80% prioritize protein intake during at least one eating occasion per day

- **56%** of Americans prioritize protein at **dinner**
- **44%** at **breakfast**
- **42%** at **lunch**
- **17%** in **snacks**



Consumer Preferences

Factors consumers consider when **choosing protein sources**, per IFIC:

- **Taste (66%)**
- **Price (59%)**
- **Healthfulness (49%)**
- **Convenience (38%)**
- **Animal-based (23%)**
- **Plant-based (18%)**
- **Environmental sustainability (18%)**

Consumers' **preferred sources**, per IFIC:

- **Animal-based:** meat and poultry (**65%**)
- **Eggs (62%)**
- **Fish/seafood (48%)**

78% of households report monitoring protein in their diets, giving it **more mindshare than tracking sugar, fat, or calories**, according to Numerator

Protein sources:

- **Whole foods**, such as **poultry, eggs, dairy, and meat**, remain **dominant**
- **Protein shakes, powders, bars, and fortified everyday items** are rapidly expanding



Protein Over The Years



Protein + Foods



Protein + Foods



Thomas' High Protein Bagels



Uncrustables Higher Protein



Eggo Protein Waffles



Protein Beverages



Genius Gourmet's
Sparkling Protein



CSE



Unwell



Wet
Hydration



Starbucks



Premier Protein



Throne Sport
Coffee



Protein Snacks



RXBAR High Protein



Whoa Mamma Protein



Pop-Tarts Protein



**Pure Protein
Frank's RedHot**



Protein Pints



**Whoa Mamma
Protein**



Ghost



GLP-1 & The Changing Consumer



GLP-1 Usage

GLP-1 Guesswork

- 42% of consumers know that long-term weight management and metabolic health depend on building sustainable nutrition habits
- Only 30% understand that prioritizing protein and fiber can make GLP-1 medications more effective, according to Factor

According to a U.S. Kerry consumer study,

- 700% increase in the use of GLP-1s among American consumers without diabetes
- 6% planning to use them for life

GLP-1 drugs are available in several European markets, including **France, Spain, Italy, Germany**, and the **UK**

According to Kantar, **UK users have almost doubled** over the past year, from **2.3% to 4.1%** of households



GLP-1 Impacts

GLP-1S ARE CHANGING PURCHASING PATTERNS

With **11% of consumers using GLP-1 drugs** and **39% of them buying less food overall**, brands need to rethink portion sizes, product development, and what wellness really means, according to Datassential



38%

OF CONSUMERS ARE
USING GLP-1 DRUGS
OR INTERESTED IN
USING THEM

(11% of consumers currently use them and 27% of consumers have heard of them and are interested in using them)

HOW HAS GLP-1 MEDICATION AFFECTED YOUR FOOD INTAKE?

39%

OF GLP-1 USERS SAY THEY BOUGHT
LESS FOOD IN GENERAL

26%

OF GLP-1 USERS SAY THEY DIDN'T CHANGE
THEIR PURCHASING VOLUME, BUT **THE TYPES
OF FOOD THEY BOUGHT CHANGED**

Changing Consumer Habits

NIQ reports **66% of American GLP-1 users snack less often**

Euromonitor data shows **German consumers cut bakery purchases by 25%** in the first three months on GLP-1s

Cornell University found that households with a GLP-1 user cut grocery spend by **5%-11%**

- **Chips down 11%**
- **Sweet baked goods down 9%**
- **Cookies down 7%**

According to Innova

- **50% of GLP-1 users** upped their intake of **protein and vitamins/minerals**
- **46% boosted fiber**

According to a Numerator study, **GLP-1 households spend 25% more on protein shakes** and **show above-average spending** in categories such as **fortified snacks, protein water, and meat**



Restaurants Offer Smaller Portions

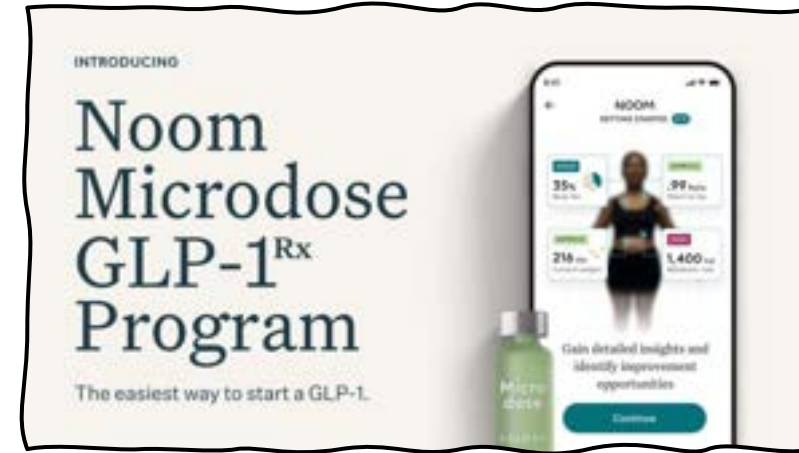
According to the National Restaurant Association, **74% of customers want smaller portions**

44% of adults order from the kids' menu to save money and eat less, according to Lightspeed Commerce

Some restaurants have adapted their menus for customers using GLP-1 drugs for weight loss



GLP-1 Food & Beverage



Tech Time



Food & Beverage In The Metaverse

According to a Statista Market Insights survey:

- The **global metaverse advertising industry** is expected to **increase by 72%** and **hit \$3.1 billion by 2026**
- By **2028**, reach **\$5.7 billion**
- By **2030**, jump to **\$7.5 billion**

According to GEEIQ

- **+159% growth in Food & Drink virtual activations** since 2022
- **56% of gamers** are **more likely to buy from a brand** that features **in their favorite game**
- **1 in 25 shoppers** get **purchase inspiration from gaming**



Food & Beverage In The Metaverse



McDonaldland VR



Panda Express



Jack in the Box



Hell's Kitchen



Bangers Snacks



Oreo Walks



AI In Use



Magnum x NotCo



NotMayo Doritos &
NotChicken Nuggets Flamin' Hot

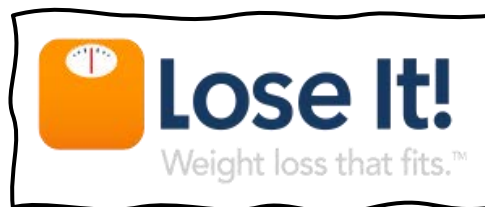


Impossible
Foods



Cru Uncorked

AJINOMATRIX
DIGITIZING SCENT AND FLAVOR



Kitchen Cosmo



Robots Deliver & Cook



Meituan Little Bumblebee



Donatos Pizza



GRILL X



Chipotle Autocado



Domidog



DoorDash Dot



Airheads Decoy Boy



Key Takeaways

- Consumers are **sober curious** and **health-conscious**, seeking **moderation** and **functional low- and zero-proof drinks** for **mental wellness**, dominated by younger generations
- Consumer interest in **protein** is not waning. **Expect protein-dense food and beverages** in consumer packaged goods and on restaurant menus **in expected** and **unexpected applications**
- Consumer use of GLP-1 drugs for weight loss is evolving. **GLP-1 drugs are impacting consumers' relationships with food and beverages, tastes, and shopping behavior**



Key Takeaways

- Attracting younger generations, **F&B brands** and **QSRs** are **experimenting** to cater to specific audiences and deliver **personalized interactions** in the **metaverse**. The lines between the **physical** and **digital worlds** are **blurring**
- **AI** in the food & beverage industry is **rapidly growing** from **predictive trend analysis** to **optimizing ingredient combinations** and will continue to **revolutionize** how food is produced and consumed
- For **personal nutrition**, **AI** is transforming how consumers track their food. The tools will be **adaptive**, **sustainable**, and **integrated** seamlessly into daily routines
- **Robots** are here behind the scenes, **being utilized** in **QSR** for their skills in **repetitive tasks** and **delivering** a uniform product. **Autonomous** robots are the **next generation** for food delivery





thank you!

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