



The Importance of Identifying Ingredient Trends: The Flavor & Fragrance Connection, July 17, 2018

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Tracking the Movement of Ingredients

Expanding



Emerging









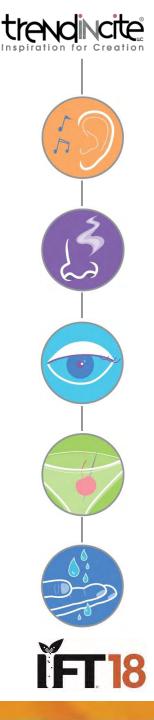




Connections

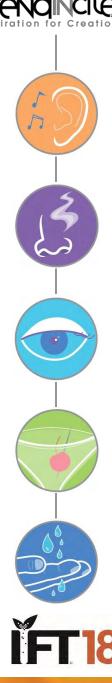
• What do fragrance & flavor have in common?

- aroma
- ingredients/origin
- concept
- -color
- texture
- -seasonal
- individual
- -technology



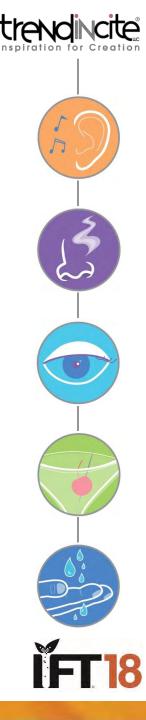
Activated Charcoal & Healing Crystals





Activated Charcoal





Activated Charcoal Beauty















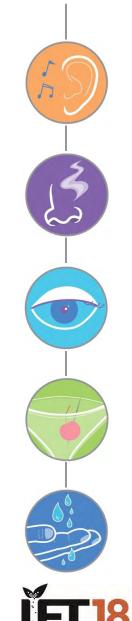












Charcoal-infused Food & Beverage











Werewolf



The Farm Girl



Olivella's



'O Munaciello





Frankie & Jo's





Willie Brothers



Activated Charcoal Oral Care



















Volcanic Ash





Glade Volcanic Coconut Cove



Every Man Jack Volcanic Clay Facial Wipes



Innisfree Volcanic Color Clay **Purifying Mask**



Farsáli Volcanic Elixir

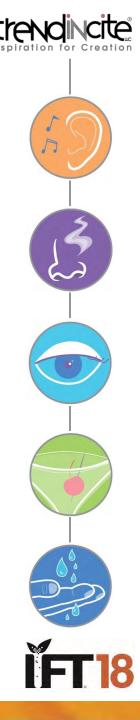


Volcán de Tequila



Healing Crystals





Good Vibes



The Class By Taryn Toomey



Advisory Board Crystals



Crystal-infused Beauty







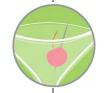








trevolincite Inspiration for Creation

















KKW Beauty

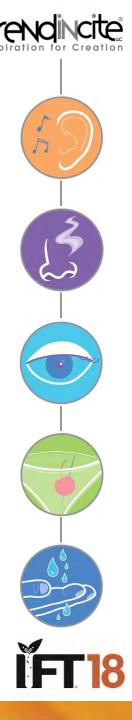
Crystal-infused / High Vibration Water





Glacce





Crystal Confections





Botanic Bakery



Geode Cookies



Geode Cakes



Peter Greweling Edible Geodes



Recap

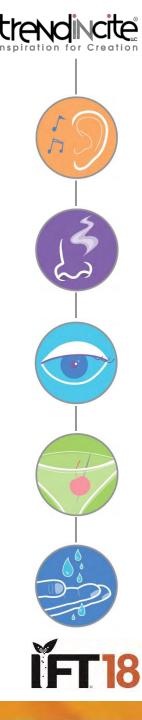
- Fragrance & Flavor ingredient connection
 - Activated Charcoal
 - Healing Crystals





How Do You Recognize A Pattern?

- Intuition
- Observation
 - look for similarities & differences
 - look for triggers
- Go Beyond Job Scope
 - trends trickle down, up or concurrently



Inspiration - Where to look?

Ingredients

- nature
- beauty & personal care
- food & beverages (not in category)
- food & drink menus
- travel

Experiences

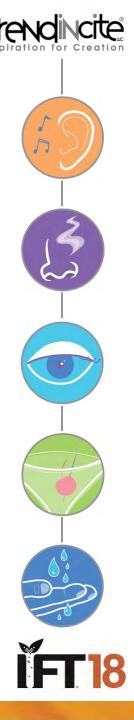
- cultural events
- entertainment
- services

Packaging

- cosmetics
- candy
- ready to drink
- fine fragrance & distilled spirits
- kids toys

Color

- cosmetics & nail polish
- fashion
- home interiors
- art & design
- cars



Food For Thought – Key Takeaways

• What's Next?

- Adaptogens
- Collagen
- Cannabis / CBD Infused
- Halal Certified
- Sleep Products

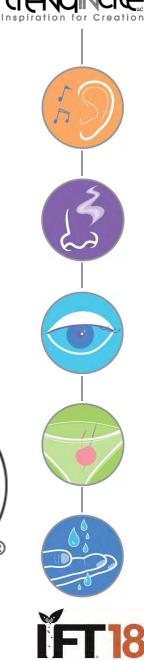




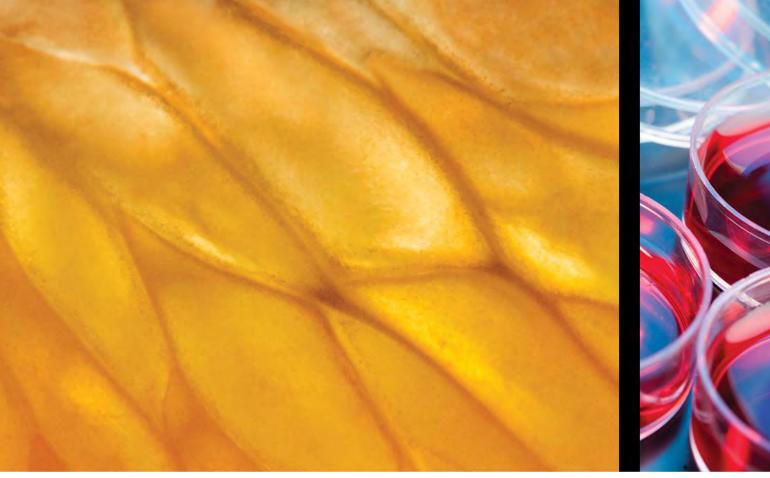














thank you!

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